



Debbie Wysocki

LOVE WHERE YOU LIVE 



The Difference Maker

954-579-5720

KW KELLERWILLIAMS

I Sell Beach Houses.com

'The 8 Steps to a Successful Sales Process!'

*For High Achievers Who are Committed to Being
in the Top 3% & Making a Difference*

Secret #1 — Prospecting (Bonus)

Secret #2 — Preparation Before the Sales Call

Secret #3 — Positioning/Providing Value to Your Customer

Secret #4 — Asking Questions — Discovery

Secret #5 — Building Trust



Secret #6 — A-Z Presentation (Bonus)

Secret #7 — Hook Close—Value Basked Solutions

Secret #8— Securing the Sale

Secret #9 — Closing the Sale (different — the admin)

Secret #10 — The Next Step Is — Customer Relations



Her motto is *'How you do anything is how you do everything!'*

Connect with Debbie at Debbie@DebbieWysocki.com or 954-579-5720 or your favorite Social Media:

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FB — www.facebook.com/ISellBeachHouses

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